# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

	FORM 8-K							
	CURRENT REPORT							
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934								
Date of Report (Date of	f earliest event reported): October 20, 2011 (O	october 20, 2011)						
UNIO	N PACIFIC CORPORATION	N						
(Exa	ct name of registrant as specified in its charter)							
<b>Utah</b> (State or other jurisdiction of Incorporation)	<b>1-6075</b> (Commission File Number)	<b>13-2626465</b> (IRS Employer Identification No.)						
<b>1400 Douglas Street, (</b> (Address of principal e		<b>68179</b> (Zip Code)						
Registrant's t	elephone number, including area code: <b>(402) 54</b> 4	1-5000						
(Former na	<b>N/A</b> ame or former address, if changed since last rep	ort)						
e appropriate box below if the Form 8-K fili provisions (see General Instruction A.2. bel	ng is intended to simultaneously satisfy the filingow):	g obligation of the registrant under any of the						
Soliciting material pursuant to Rule 14a-1 Pre-commencement communications pur	425 under the Securities Act (17 CFR 230.425) 2 under the Exchange Act (17 CFR 240.14a-12) suant to Rule 14d-2(b) under the Exchange Act ( suant to Rule 13e-4(c) under the Exchange Act (	(17 CFR 240.14d-2(b))						

#### Item 2.02 Results of Operations and Financial Condition.

On October 20, 2011, Union Pacific Corporation issued a press release announcing its financial results for the quarter ended September 30, 2011. A copy of the press release is furnished herewith as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

#### Item 9.01 Financial Statements and Exhibits.

- (c) Exhibits.
  - 99.1 Press Release of Union Pacific Corporation, dated October 20, 2011, announcing its financial results for the quarter ended September 30, 2011.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: October 20, 2011

UNION PACIFIC CORPORATION

By: /s/ Robert M. Knight, Jr.
Robert M. Knight, Jr.

Robert M. Knight, Jr. Executive Vice President – Finance and Chief Financial Officer

### **Exhibit Index**

99.1 Press Release of Union Pacific Corporation, dated October 20, 2011

### UNION PACIFIC REPORTS RECORD THIRD QUARTER

Achieves Best-Ever Earnings Per Share

#### FOR IMMEDIATE RELEASE

#### **All-Time Quarterly Records**

- Diluted earnings per share improved 19 percent to \$1.85.
- · Operating revenues totaled \$5.1 billion, up 16 percent.
- Operating income totaled \$1.6 billion, up 13 percent.

Omaha, Neb., October 20, 2011 – Union Pacific Corporation (NYSE: UNP) today reported 2011 third quarter net income of \$904 million, or \$1.85 per diluted share, compared to \$778 million, or \$1.56 per diluted share, in the third quarter 2010.

"Union Pacific delivered top and bottom line record results in the third quarter," said Jim Young, Union Pacific chairman and chief executive officer. "We're clearly demonstrating how Union Pacific's diverse franchise and value-added service offerings are driving record free cash flow and improved financial returns for our shareholders."

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#### **Third Quarter Summary**

Third quarter business volumes, as measured by total revenue carloads, grew one percent versus 2010. Four of Union Pacific's six business groups reported volume increases, including strong growth in automotive, industrial products, energy and chemical shipments. Agricultural products and intermodal volumes were down in the quarter compared to 2010. Quarterly operating revenue increased 16 percent in the third quarter 2011 to a record \$5.1 billion versus \$4.4 billion in the third quarter 2010. In addition:

- Each of Union Pacific's six business groups reported freight revenue growth in the third quarter driven by increased fuel cost recoveries, core pricing gains and volume growth.
- Average quarterly diesel fuel prices increased 42 percent from \$2.24 per gallon in the third quarter 2010 to \$3.18 per gallon in the third quarter 2011.
- Union Pacific's operating ratio of 69.1 percent was 0.9 points higher than the best-ever quarterly record achieved in the third quarter 2010. The impact of higher fuel prices negatively impacted the operating ratio by 1.7 points compared to 2010.
- Severe heat and extended drought conditions in Texas and the resulting damage to large sections of track structure negatively impacted operating efficiencies, driving operating expenses up by \$18 million during the quarter.
- The Customer Satisfaction Index of 91 set a new third quarter record, one point better than the third quarter 2010.
- Quarterly train speed, as reported to the Association of American Railroads, was 24.6 mph, decreasing four percent compared to the third quarter 2010, mainly driven by weather-related challenges.
- The Company repurchased 4.7 million shares in the third quarter 2011 at an average share price of \$91.45 and an aggregate cost of \$428 million.

#### **Summary of Third Quarter Freight Revenues**

- · Industrial Products up 24 percent
- Automotive up 23 percent
- · Energy up 21 percent
- · Chemicals up 14 percent
- · Agricultural up 9 percent
- Intermodal up 8 percent

#### Outlook

"While the economic outlook is uncertain, we're optimistic about the future for Union Pacific," said Young. "As we have shown in this weaker economy, the diversity of our business continues to deliver record results. We remain confident in the strength of our fundamental strategy to enhance our franchise, provide increased value for our customers, and generate improved financial returns for our shareholders."

#### **About Union Pacific**

Union Pacific Corporation owns one of America's leading <u>transportation companies</u>. Its principal operating company, Union Pacific Railroad, links 23 states in the western two-thirds of the country. Union Pacific serves many of the fastest-growing U.S. population centers and provides Americans with a fuel-efficient, <u>environmentally responsible</u> and safe mode of freight transportation. Union Pacific's diversified business mix includes Agricultural Products, Automotive, Chemicals, Energy, Industrial Products and Intermodal. The railroad emphasizes excellent customer service and offers competitive routes from all major West Coast and Gulf Coast ports to eastern gateways. Union Pacific connects with Canada's rail systems and is the only railroad serving all six major gateways to Mexico, making it North America's premier rail franchise.

Investor contact is Michelle Gerhardt, (402) 544-4227.

Media contact is Donna Kush, (402) 544-3753.

Supplemental financial information is attached.

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This press release and related materials contain statements about the Corporation's future that are not statements of historical fact, including specifically the statements regarding the Corporation's expectations with respect to its ability to generate returns for shareholders; current and future economic conditions; and its ability to enhance its franchise, provide value to its customers, and improve financial returns. These statements are, or will be, forward-looking statements as defined by the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward-looking statements also generally include, without limitation, information or statements regarding: projections, predictions, expectations, estimates or forecasts as to the Corporation's and its subsidiaries' business, financial, and operational results, and future economic performance; and management's beliefs, expectations, goals, and objectives and other similar expressions concerning matters that are not historical facts.

Forward-looking statements should not be read as a guarantee of future performance or results, and will not necessarily be accurate indications of the times that, or by which, such performance or results will be achieved. Forward-looking information, including expectations regarding operational and financial improvements and the Corporation's future performance or results are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in the statement. Important factors, including risk factors, could affect the Corporation's and its subsidiaries' future results and could cause those results or other outcomes to differ materially from those expressed or implied in the forward-looking statements. Information regarding risk factors and other cautionary information are available in the Corporation's Annual Report on Form 10-K for 2010, which was filed with the SEC on February 4, 2011. The Corporation updates information regarding risk factors if circumstances require such updates in its periodic reports on Form 10-Q and its subsequent Annual Reports on Form 10-K (or such other reports that may be filed with the SEC).

Forward-looking statements speak only as of, and are based only upon information available on, the date the statements were made. The Corporation assumes no obligation to update forward-looking information to reflect actual results, changes in assumptions or changes in other factors affecting forward-looking information. If the Corporation does update one or more forward-looking statements, no inference should be drawn that the Corporation will make additional updates with respect thereto or with respect to other forward-looking statements. References to our website are provided for convenience and, therefore, information on or available through the website is not, and should not be deemed to be, incorporated by reference herein.

## UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES Condensed Consolidated Statements of Income (unaudited)

Millions, Except Per Share Amounts and Percentages,		3	3rd Q	Quarter			Ye	ar-	to-Date	
For the Periods Ended September 30,		2011		2010	%		2011		2010	%
Operating Revenues										
Freight revenues	\$	4,836	\$	4,187	16 %	\$	13,679	\$	11,898	15 %
Other revenues		265		221	20		770		657	17
Total operating revenues		5,101		4,408	16		14,449		12,555	15
Operating Expenses										
Compensation and benefits		1,193		1,092	9		3,526		3,202	10
Fuel		916		608	51		2,646		1,799	47
Purchased services and materials		506		465	9		1,497		1,369	9
Depreciation		408		372	10		1,204		1,107	9
Equipment and other rents		293		292	-		878		864	2
Other		207		178	16		591		546	8
Total operating expenses		3,523		3,007	17		10,342		8,887	16
Operating Income		1,578		1,401	13		4,107		3,668	12
Other income		17		25	(32)		58		45	29
Interest expense		(142)		(153)	(7)		(431)		(460)	(6)
Income before income taxes		1,453		1,273	14		3,734		3,253	15
Income taxes		(549)		(495)	11		(1,406)		(1,248)	13
Net Income	\$	904	\$	778	16 %	\$	2,328	\$	2,005	16 %
Share and Per Share										
Earnings per share - basic	\$	1.87	\$	1.58	18 %	\$	4.78	\$	4.01	19 %
Earnings per share - diluted	\$	1.85	\$	1.56	19	\$	4.74	\$	3.98	19
Weighted average number of shares - basic	•	484.2	•	493.0	(2)	-	487.4		499.8	(2)
Weighted average number of shares - diluted		488.1		497.7	(2)		491.5		504.3	(3)
Dividends declared per share	\$	0.475	\$	0.33	44	\$	1.33	\$	0.93	43
Operating Ratio		69.1%		68.2 %	0.9 pts		71.6%		70.8%	0.8 p
Effective Tax Rate		37.8%		38.9 %	(1.1) pts		37.7%		38.4%	(0.7)pt

# UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES Freight Revenues Statistics (unaudited)

	3r	d Qı	ıarter		Ye	ar-to	o-Date	
For the Periods Ended September 30,	 2011		2010	%	2011		2010	%
Freight Revenues (Millions)								
Agricultural	\$ 814	\$	750	9 %	\$ 2,470	\$	2,178	13 %
Automotive	379		309	23	1,102		948	16
Chemicals	720		629	14	2,087		1,808	15
Energy	1,112		922	21	3,014		2,602	16
Industrial Products	863		697	24	2,356		1,987	19
Intermodal *	948		880	8	2,650		2,375	12
Total	\$ 4,836	\$	4,187	16 %	\$ 13,679	\$	11,898	15 %
Revenue Carloads (Thousands)								
Agricultural	223		229	(3)%	698		670	4 %
Automotive	160		146	10	482		456	6
Chemicals	233		221	5	689		633	9
Energy	572		535	7	1,606		1,537	4
Industrial Products	305		282	8	865		810	7
Intermodal *	848		903	(6)	2,437		2,472	(1)
Total	2,341		2,316	1 %	6,777		6,578	3 %
Average Revenue per Car								
Agricultural	\$ 3,655	\$	3,271	12 %	\$ 3,537	\$	3,249	9 %
Automotive	2,364		2,114	12	2,287		2,076	10
Chemicals	3,087		2,858	8	3,029		2,858	6
Energy	1,945		1,721	13	1,877		1,692	11
Industrial Products	2,832		2,470	15	2,724		2,453	11
Intermodal *	1,119		974	15	1,087		961	13
Average	\$ 2.066	\$	1.807	14 %	\$ 2.019	\$	1.809	12 9

Each intermodal container or trailer equals one carload.

Condensed Consolidated Statements of Financial Position (unaudited)

Millions, Except Percentages	Sep. 3 203		Dec. 31 2010
Assets			
Cash and cash equivalents	\$ 1,64	7 \$	1,086
Other current assets	2,56	7	2,346
Investments	1,17	1	1,137
Net properties	39,42	5	38,253
Other assets	25	6	266
Total assets	\$ 45,06	6 \$	43,088
Liabilities and Common Shareholders' Equity			
Debt due within one year	\$ 64		
Other current liabilities	3,08		2,713
Debt due after one year	8,76		9,003
Deferred income taxes	12,29		11,557
Other long-term liabilities	1,72		1,813
Total liabilities	26,50	1	25,325
Total common shareholders' equity	18,56	5	17,763
Total liabilities and common shareholders' equity	\$ 45,06	6 \$	43,088
		,	0.1.607
Debt to Capital	33.69	-	34.2%
Adjusted Debt to Capital*	41.49	6	42.5%

<sup>\*</sup> Adjusted Debt to Capital is a non-GAAP measure; however, we believe that it is important in evaluating our financial performance. See page 8 for a reconciliation to GAAP.

Condensed Consolidated Statements of Cash Flows (unaudited)

Millions,	Year-t	o-Date
For the Periods Ended September 30,	2011	2010
Operating Activities		
Net income	\$ 2,328	\$ 2,005
Depreciation	1,204	1,107
Deferred income taxes	721	433
Other - net	81	(825)
Cash provided by operating activities	4,334	2,720
Investing Activities		
Capital investments	(2,218)	(1,686)
Other - net	(23)	13
Cash used in investing activities	(2,241)	(1,673)
Financing Activities		
Common shares repurchased	(1,036)	(1,019)
Dividends paid	(607)	(438)
Debt issued	486	894
Debt exchange	(272)	(98)
Debt repaid Other - net	(188) 85	(933) 55
Cash used in financing activities	(1,532)	(1,539)
Net Change in Cash and Cash Equivalents	561	(492)
Cash and cash equivalents at beginning of year	1,086	1,850
Cash and Cash Equivalents End of Period	\$ 1,647	\$ 1,358
Free Cash Flow*		
Cash provided by operating activities	\$ 4,334	\$ 2,720
Receivables securitization facility**	-	400
Cash provided by operating activities excluding receivables securitization facility	4,334	3,120
Cash used in investing activities	(2,241)	(1,673)
Dividends paid	(607)	(438)
Free cash flow	\$ 1,486	\$ 1,009

<sup>\*</sup> Free cash flow is a non-GAAP measure; however, we believe that it is important in evaluating our financial performance and measures our ability to generate cash without incurring additional financing.

<sup>\*\*</sup> Effective January 1, 2010, new accounting guidance requires us to account for receivables transferred under our receivables securitization facility as secured borrowings in our Condensed Consolidated Statements of Financial Position and as financing activities in our Condensed Consolidated Statements of Cash Flows. The receivables securitization facility line in the above table is included in our free cash flow calculation to adjust cash provided by operating activities as though our receivables securitization facility had been accounted for under the new accounting guidance for all periods presented.

Operating and Performance Statistics (unaudited)

	31	rd Quarter		Ye	ar-to-Date	
For the Periods Ended September 30,	2011	2010	%	2011	2010	%
Operating/Performance Statistics						
Gross ton-miles (GTMs) (millions)	250,855	239,541	5 %	725,477	691,313	5 %
Employees (average)	45,507	43,375	5	44,841	42,692	5
GTMs (millions) per employee	5.51	5.52	-	16.18	16.19	-
Customer satisfaction index	91	90	1 pt	91	89	2 pts
Locomotive Fuel Statistics						
Average fuel price per gallon consumed	\$ 3.18	\$ 2.24	42 %	\$ 3.11	\$ 2.23	39 %
Fuel consumed in gallons (millions)	277	261	6	820	781	5
Fuel consumption rate*	1.103	1.092	1	1.130	1.129	-
AAR Reported Performance Measures						
Average train speed (miles per hour)	24.6	25.7	(4)%	25.6	26.1	(2)%
Average terminal dwell time (hours)	26.2	25.0	5	26.1	25.3	3
Average rail car inventory (thousands)	274.4	274.4	-	272.5	275.7	(1)
Revenue Ton-Miles (Millions)						
Agricultural	20,991	22,062	(5)%	66,145	64,261	3 %
Automotive	3,218	2,984	8	9,600	9,441	2
Chemicals	14,855	13,956	6	44,376	40,614	9
Energy	63,274	59,331	7	176,274	168,346	5
Industrial Products	17,746	15,687	13	49,852	45,507	10
Intermodal	19,961	20,489	(3)	58,726	59,457	(1)
Total	140,045	134,509	4 %	404,973	387,626	4 %

<sup>\*</sup> Fuel consumption is computed as follows: gallons of fuel consumed divided by gross ton-miles in thousands.

## UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES Condensed Consolidated Statements of Income (unaudited)

	2011									
Millions, Except Per Share Amounts and Percentages		1st Qtr	2	2nd Qtr		3rd Qtr	Yea	r-to-Date		
Operating Revenues										
Freight revenues	\$	4,248	\$	4,595	\$	4,836	\$	13,679		
Other revenues		242		263		265		770		
Total operating revenues		4,490		4,858		5,101		14,449		
Operating Expenses										
Compensation and benefits		1,167		1,166		1,193		3,526		
Fuel		826		904		916		2,646		
Purchased services and materials		475		516		506		1,497		
Depreciation		395		401		408		1,204		
Equipment and other rents		302		283		293		878		
Other		188		196		207		591		
Total operating expenses		3,353		3,466		3,523		10,342		
Operating Income		1,137		1,392		1,578		4,107		
Other income		15		26		17		58		
Interest expense		(141)		(148)		(142)		(431)		
Income before income taxes		1,011		1,270		1,453		3,734		
Income tax expense		(372)		(485)		(549)		(1,406)		
Net Income	\$	639	\$	785	\$	904	\$	2,328		
Share and Per Share										
Earnings per share - basic	\$	1.31	\$	1.61	\$	1.87	\$	4.78		
Earnings per share - diluted	\$	1.29	\$	1.59	\$	1.85	\$	4.74		
Weighted average number of shares - basic		489.6		488.4		484.2		487.4		
Weighted average number of shares - diluted		494.1		492.4		488.1		491.5		
Dividends declared per share	\$	0.38	\$	0.475	\$	0.475	\$	1.33		
Operating Ratio		74.7 %		71.3 %		69.1 %		71.6 9		
Effective Tax Rate		36.8 %		38.2 %		37.8 %		37.7 9		

# UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES Freight Revenues Statistics (unaudited)

			2	2011			
	 1st Qtr		2nd Qtr		3rd Qtr	Yea	ır-to-Date
Freight Revenues (Millions)							
Agricultural	\$ 807	\$	849	\$	814	\$	2,470
Automotive	342		381		379		1,102
Chemicals	664		703		720		2,087
Energy	952		950		1,112		3,014
Industrial Products	690		803		863		2,356
Intermodal *	793		909		948		2,650
Total	\$ 4,248	\$	4,595	\$	4,836	\$	13,679
Revenue Carloads (Thousands)							
Agricultural	238		237		223		698
Automotive	157		165		160		482
Chemicals	223		233		233		689
Energy	538		496		572		1,606
Industrial Products	263		297		305		865
Intermodal *	770		819		848		2,437
Total	2,189		2,247		2,341		6,777
Average Revenue per Car							
Agricultural	\$ 3,386	\$	3,580	\$	3,655	\$	3,537
Automotive	2,175		2,321		2,364		2,287
Chemicals	2,974		3,024		3,087		3,029
Energy	1,770		1,916		1,945		1,877
Industrial Products	2,628		2,697		2,832		2,724
Intermodal *	1,031		1,108		1,119		1,087
Average	\$ 1,941	\$	2,045	\$	2,066	\$	2,019

Each intermodal container or trailer equals one carload.

Non-GAAP Measures Reconciliation to GAAP

Debt to Capital\*

	Sep. 30	Dec. 31,
Millions, Except Percentages	2011	 2010
Debt (a)	\$ 9,407	\$ 9,242
Equity	18,565	17,763
Capital (b)	\$ 27,972	\$ 27,005
Debt to capital (a/b)	33.6%	34.2%

<sup>\*</sup> Total debt divided by total debt plus equity. Management believes this is an important measure in evaluating our balance sheet strength and is important in managing our credit ratios and financing relationships.

Adjusted Debt to Capital, Reconciliation to GAAP\*

	Sep. 3	0,	Dec. 31,
Millions, Except Percentages	203	1	2010
Debt	9,40	7	9,242
Net present value of operating leases	3,26	7	3,476
Unfunded pension and OPEB	42	1	421
Adjusted debt (a)	\$ 13,09	5 \$	13,139
Equity	18,56	5	17,763
Adjusted capital (b)	\$ 31,66	\$	30,902
Adjusted debt to capital (a/b)	41.49	б	42.5%

<sup>\*</sup> Total debt plus net present value of operating leases plus after-tax unfunded pension and OPEB obligation divided by total debt plus net present value of operating leases plus after-tax unfunded pension and OPEB obligation plus equity. Operating leases were discounted using 6.2% at September 30, 2011 and December 31, 2010. Management believes this is an important measure in evaluating the total amount of leverage in our capital structure including off-balance sheet obligations.