# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (DATE OF EAR	LIEST EVENT REPORTED): October	23, 2003
Union Pacific Corporation		
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)		
Utah	1-6075	13-2626465
(STATE OR OTHER JURISDICTION OF INCORPORATION)	(COMMISSION FILE NUMBER)	(I.R.S. EMPLOYER IDENTIFICATION NO.)
1416 Dodge Street, Omaha, Nebraska		68179
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)		(ZIP CODE)
REGISTRANT'S TELEPHONE NUMB	ER, INCLUDING AREA CODE: (402)	271-5777
N/A		
(FORMER NAME OR F	ORMER ADDRESS, IF CHANGED SINCE	LAST REPORT)

## ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On October 23, 2003, Union Pacific Corporation issued a press release announcing Union Pacific Corporation's financial results for the third quarter of 2003. A copy of the press release is being furnished as Exhibit 99 and is incorporated herein by reference.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: October 23, 2003

UNION PACIFIC CORPORATION

By: /s/ James R. Young

James R. Young

Executive Vice President - Finance

# EXHIBIT INDEX

Exhibit Description ------ 99 Press Release dated October 23, 2003 announcing Union Pacific Corporation's financial results for the third quarter of 2003.

# RECORD REVENUE FOR UNION PACIFIC STRONG PERFORMANCE IN AGRICULTURAL, INDUSTRIAL PRODUCTS AND ENERGY

OMAHA, NEB., OCTOBER 23, 2003 - Union Pacific Corporation (NYSE:UNP) today reported net income for the third quarter of \$317 million or \$1.21 per diluted share. This compares to \$437 million or \$1.63 per diluted share in the third quarter of 2002, which included income gains from a major real estate sale, as well as a tax settlement. These two items added \$0.44 per diluted share to the 2002 quarterly earnings.

"As in the first half of the year, fuel prices continued to be a drain on earnings, adding nearly \$50 million to third quarter expenses," said Dick Davidson, chairman and chief executive officer. "On the plus side, however, we achieved record revenue of nearly \$3 billion - a four percent increase over last year."

## THIRD QUARTER HIGHLIGHTS

For the third quarter, Union Pacific Corporation reported operating income from continuing operations of \$592 million compared to \$619 million for the same period in 2002.

- o Revenue was a record \$3.0 billion up 4 percent versus 2002
- Operating Margin of 20 percent down 1.7 points versus 2002, primarily as a result of higher energy costs

#### THIRD QUARTER RAILROAD BUSINESS REVENUE SUMMARY VERSUS 2002

Overall, commodity revenue was up 4 percent with three groups, Agricultural, Industrial Products and Energy all achieving best ever quarterly revenue as follows:

- o Agricultural up 10 percent
- o Industrial Products up 7 percent
- o Energy up 6 percent
- o Chemicals and Intermodal were flat
- o Automotive down 3 percent

"Even in the face of some operational challenges, we leveraged Union Pacific's diverse businesses into a solid revenue performance," said Davidson. "This competitive advantage enabled us to see strong demand in three of our six business groups and more than offset weaknesses in finished vehicle and chemical demand."

## OVERNITE'S THIRD QUARTER RESULTS

Due to the pending IPO of Overnite Corporation, the company's results are reported as Discontinued Operations.

Overnite reported a 13 percent increase in third quarter operating income of \$28.8 million compared to \$25.6 million in 2002. Operating revenues increased 8 percent to \$384.2 million compared to \$354.7 million last year. Overnite's 2003 operating ratio improved 0.3 percentage points to 92.5 percent from 92.8 percent in 2002.

#### YEAR-TO-DATE SUMMARY

For the first nine months of 2003, Union Pacific Corporation reported operating income from continuing operations of \$1.54 billion compared with \$1.69 billion in 2002, down 9 percent. Net income for the nine months ended September 30, 2003, rose 7 percent to \$1.03 billion versus \$963 million for the same period a year ago. The \$1.03 billion includes \$274 million from the cumulative effect of an accounting change recorded in the first quarter of 2003.

#### **OUTLOOK**

"We're fairly optimistic that we'll see continued broad-based growth in our business and improving economic conditions as we round out 2003," Davidson said. "While we have been experiencing some operational difficulties in the second half of the year, we expect operations to improve throughout the fourth quarter, enabling Union Pacific to enter 2004 with a balanced, fluid system that is positioned for new growth and new business."

Union Pacific Corporation is one of America's leading transportation companies. Its principal operating company, Union Pacific Railroad, is the largest railroad in North America, covering 23 states across the western two-thirds of the United States. A strong focus on quality and a strategically advantageous route structure enable the company to serve customers in critical and fast growing markets. It is a leading carrier of low-sulfur coal used in electrical power generation and has broad coverage of the large chemical-producing areas along the Gulf Coast. With competitive long-haul routes between all major West Coast ports and eastern gateways, and as the only railroad to serve all six gateways to Mexico, Union Pacific has the premier rail franchise in North America. The Corporation's trucking operations include Overnite, Inc. which owns its less-than-truckload carriers Overnite Transportation and Motor Cargo.

Supplemental financial information is attached.

ADDITIONAL INFORMATION IS AVAILABLE AT OUR WEBSITE: WWW.UP.COM. OUR MEDIA CONTACT IS KATHRYN BLACKWELL, 402 271-3753. OUR CONTACT FOR INVESTORS IS JENNIFER HAMANN, 402 271-4227.

\*\*\*\*\*

This press release and related materials may contain statements about the Corporation's future that are not statements of historical fact. These statements are, or will be, forward-looking statements as defined by the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward-looking statements include, without limitation, statements regarding: expectations as to operational improvements; expectations as to cost savings, revenue growth and earnings; the time by which certain objectives will be achieved; estimates of costs relating to environmental remediation and restoration; proposed new products and services; expectations that claims, lawsuits, environmental costs, commitments, contingent liabilities, labor negotiations or agreements, or other matters will not have a material adverse effect on our consolidated financial position, results of operations or liquidity; and statements concerning projections, predictions, expectations, estimates or forecasts as to the Corporation's and its subsidiaries' business, financial and operational results, and future economic performance, statements of management's goals and objectives and other similar expressions concerning matters that are not historical facts.

Forward-looking statements should not be read as a guarantee of future performance or results, and will not necessarily be accurate indications of the times that, or by which, such performance or results will be achieved. Forward-looking information is based on information available at the time and/or management's good faith belief with respect to future events, and is subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in the statements.

Important factors that could affect the Corporation's and its subsidiaries' future results and could cause those results or other outcomes to differ materially from those expressed or implied in the forward-looking statements include, but are not limited to: whether the Corporation and its subsidiaries are fully successful in implementing their financial and operational initiatives; industry competition, conditions, performance and consolidation; legislative and regulatory developments, including possible enactment of new tax rates and possible enactment of initiatives to re-regulate the rail industry; natural events such as severe weather, fire, floods and earthquakes; the effects of adverse general economic conditions, both within the United States and globally; any adverse economic or operational repercussions from terrorist activities and any governmental response thereto; war or risk of war; changes in fuel prices; changes in labor costs; labor stoppages; and the outcome of claims and litigation, including those related to environmental contamination, personal injuries, and occupational illnesses arising from hearing loss, repetitive motion and exposure to asbestos and diesel fumes.

Forward-looking statements speak only as of the date the statements were made. The Corporation assumes no obligation to update forward-looking information to reflect actual results, changes in assumptions or changes in other factors affecting forward-looking information. If the Corporation does update one or more forward-looking statements, no inference should be drawn that the Corporation will make additional updates with respect thereto or with respect to other forward-looking statements.

#### STATEMENTS OF CONSOLIDATED INCOME

For the Three Months Ended September 30

(Dollars in Millions, Except Per Share Amounts)

(Unaudited)

```
2003 2002
Pct Chg ---
----
 OPERATING
 REVENUES $
  2,956 $
 2,850 + 4
 Operating
 Expenses
2,364 2,231
+ 6 -----
 OPERATING
 INCOME 592
  619 - 4
   0ther
 Income -
Net 15 160
   - 91
 Interest
  Expense
(140) (157)
- 11 -----
  INCOME
  BEFORE
  INCOME
 TAXES 467
 622 - 25
Income Tax
  Expense
(167) (234)
- 29 -----
 - -----
INCOME FROM
CONTINUING
OPERATIONS
 300 388 -
 23 Income
   from
Discontinued
Operations
17 49 - 65
 ---- NET
 INCOME $
317 $ 437 -
27 ======
  ======
   BASIC
 EARNINGS
 PER SHARE
Income from
Continuing
Operations
 $ 1.18 $
 1.54 - 23
Income from
Discontinued
Operations
0.07 0.19 -
63 -----
----- NET
 INCOME $
1.25 $ 1.73
   - 28
  ======
  ======
```

DILUTED **EARNINGS** PER SHARE Income from Continuing Operations \$ 1.15 \$ 1.45 - 21 Income from Discontinued Operations 0.06 0.18 -67 ----- NET INCOME \$ 1.21 \$ 1.63 - 26 ====== ====== Average Basic Shares **Outstanding** (MM) 254.3 252.5 Average Diluted Shares **Outstanding** (MM) 265.0 Ź77.3

October 23, 2003

## STATEMENTS OF CONSOLIDATED INCOME

For the Nine Months Ended September 30

(Dollars in Millions, Except Per Share Amounts)

(Unaudited)

```
2003 2002
Pct Chg ---
----
 OPERATING
 REVENUES $
 8,586 $
 8,334 + 3
 Operating
 Expenses
7,042 6,643
+ 6 -----
 OPERATING
  INCOME
1,544 1,691
 - 9 Other
 Income -
 Net 32 216
   - 85
  Interest
  Expense
(440)(478)
- 8 -----
  INCOME
   BEFORE
   INCOME
TAXES 1,136
1,429 - 21
 Income Tax
  Expense
(413) (532)
- 22 -----
INCOME FROM
 CONTINUING
 OPERATIONS
 723 897 -
 19 Income
   from
Discontinued
 Operations
 37 66 - 44
 Cumulative
 Effect of
 Accounting
 Change 274
-- F -----
 NET INCOME
 $ 1,034 $
  963 + 7
  ======
   BASIC
 EARNINGS
 PER SHARE
Income from
Continuing
 Operations
 $ 2.85 $
 3.56 - 20
Income from
Discontinued
Operations
0.14 0.27 -
```

48

```
Cumulative
 Effect of
Accounting
Change 1.08
-- F -----
 NET INCOME
 $ 4.07 $
 3.83 + 6
  ======
  ======
  DILUTED
 EARNINGS
 PER SHARE
Income from
Continuing
 Operations
 $ 2.79 $
 3.40 - 18
Income from
Discontinued
Operations
0.13 0.24 -
    46
 Cumulative
 Effect of
Accounting
Change 1.02
-- F -----
NET INCOME
 $ 3.94 $
 3.64 + 8
  ======
  ======
  Average
   Basic
   Shares
Outstanding
 (MM) 253.9
   251.8
  Average
  Diluted
  Shares
Outstanding
 (MM) 269.1
   276.5
```

October 23, 2003

# UNION PACIFIC RAILROAD

# REVENUE DETAIL

# Periods Ended September 30

(Unaudited)

Third Quarter Year-to- Date 2003 2002 Pct Chg 2003 2002 Pct Chg COMMODITY REVENUE (000): \$ 411,244 \$ 373,165 + 10 Agricultural
\$ 1,158,027 \$ 1,095,859
+ 6 276,030 284,942 - 3
Automotive
898,229 892,982 + 1
400,000 398,778
Chemicals 1,187,450 1,186,297 -
1,186,297 - - 627,898
591,381 + 6 Energy
1,790,783
1,743,068 + 3 571,974
535,597 + 7 Industrial
Products 1,642,379
1,542,554 + 6 540,138
542,115 Intermodal
1,521,267 1,511,693 +
1
\$ 2,827,284 \$ 2,725,978 +
2,725,978 + 4 Total \$
8,198,135 \$ 7,972,453 +
3
========
=======================================
REVENUE CARLOADS:
224,919 214,495 + 5
Agricultural 644,868

```
641,757 --
  189,734
192,640 - 2
Automotive
  610,628
604,930 + 1
  224,686
230,674 - 3
 Chemicals
  669,757
680,943 - 2
  562,700
539,915 + 4
  Energy
 1,620,629
1,604,997 +
 1 389,976
379,954 + 3
Industrial
 Products
 1,112,562
1,077,384 +
 3 774,764
801,251 - 3
Intermodal
 2,219,777
2,253,392 -
1 - -----
-----
 2,366,779
2,358,929 -
  - Total
 6,878,221
6,863,403 -
========
========
========
  AVERAGE
REVENUE PER
  CAR: $
  1,828 $
 1,740 + 5
Agricultural
 $ 1,796 $
 1,708 + 5
1,455 1,479
   - 2
Automotive
1,471 1,476
 -- 1,780
 1,729 + 3
 Chemicals
1,773 1,742
 + 2 1,116
 1,095 + 2
  Energy
1,105 1,086
 + 2 1,467
 1,410 + 4
Industrial
 Products
1,476 1,432
+ 3 697 677
    + 3
Intermodal
685 671 + 2
  ---- $
  1,195 $
 1,156 + 3
  Total $
  1,192 $
 1,162 + 3
```

October 23, 2003

(3)

# RAIL AND OTHER OPERATIONS - a)

## REVIEW OF OPERATIONS

Periods Ended September 30

(Dollars in Millions, Except Operating Statistics)

(Unaudited)

```
Third
  Ouarter
 Year-to-
 Date 2003
 2002 Pct
 Chg 2003
 2002 Pct
Chg - ----
-----
-- $ 2,956
$2,850 + 4
 OPERATING
REVENUES $
 8,586 $
 8,334 + 3
 OPERATING
 EXPENSES
977 919 + 6
 Salaries
   and
 Benefits
2,893 2,745
+ 5 308 316
 - 3 Rent
Expense 916
939 - 2 267
 288 - 7
Depreciation
795 858 - 7
 330 277 +
19 Fuel and
Utilities
1,005 770 +
31 104 119
   - 13
 Materials
   and
 Supplies
 306 365 -
16 378 312
   + 21
 Purchased
 Services
 and Other
1,127 966 +
17 - -----
-- -----
  -----
2,364 2,231
 + 6 Total
7,042 6,643
+ 6 - ----
--- -----
- -----
592 $ 619 -
4 OPERATING
 INCOME $
 1,544 $
 1,691 - 9
 =======
 =======
```

**OPERATING** STATISTICS: 2,367 2,359 -- Revenue Carloads (Thousands) 6,878 6,863 -- 137.0 131.5 + 4Revenue Ton-Miles (Billions) 395.7 387.5 + 2 259.8 253.3 + 3Gross Ton-Miles (Billions) 754.9 741.3 + 2 2.06 cents 2.07 cents --Rev/RTM (Commodity Revenue Based) 2.07 cents 2.06 cents -- \$ 1,195 \$ 1,156 + 3Average Commodity Revenue Per Car \$ 1,192 \$ 1,162 + 3 46,369 47,906 - 3 Average **Employees** 46,499 47,639 - 2 90 cents 75 cents + 20 Average Fuel Price Per Gallon 93 cents 70 cents + 33 334 331 + 1 Fuel Consumed in Gallons (MM) 985 985 -- 1.29 1.31 - 2 Fuel Consumption Rate (Gal/000 GTM) 1.30 1.33 - 2 20.0 21.7 -1.7 pt. **Operating** Margin (%) 18.0 20.3 -2.3 pt. 80.0 78.3 + 1.7 pt. **Operating** Ratio (%) 82.0 79.7 + 2.3 pt.

a) Excludes Overnite's operations.

## STATEMENTS OF CONSOLIDATED FINANCIAL POSITION

As of September 30, 2003 and December 31, 2002

(Dollars in Millions)

(Unaudited)

September 30, December 31, 2003 2002 ---------------ASSETS: Cash and Temporary **Investments** \$ 223 \$ 367 0ther Current Assets 1,559 1,531 Investments 722 699 Properties -Net 30,121 29,004 Other Assets 397 381 Assets of Discontinued **Operations** 793 782 ----Total \$33,815 \$32,764 ====== ====== LIABILITIES AND SHAREHOLDERS' EQUITY: Current Portion of Long Term Debt \$ 162 \$ 275 Other Current Liabilities 2,314 2,248 Long Term Debt 8,058 7,428 Deferred Income Taxes 9,057 8,550 Other Long Term Liabilities 1,807 1,805 Liabilities of Discontinued **Operations** 341 307 Convertible Preferred Securities a) 500 1,500 Common Shareholders' Equity 11,576

10,651 -----

Total \$33,815 \$32,764 ======

a) \$1 billion of the Convertible Preferred Securities were redeemed in the first nine months of 2003.

October 23, 2003

## STATEMENTS OF CONSOLIDATED CASH FLOWS

For the Nine Months Ended September 30

(Dollars in Millions)

(Unaudited)

```
2003 2002 -
-----
 OPERATING
ACTIVITIES:
Net Income
 $ 1,034 $
963 Income
   from
Discontinued
Operations
 (37) (66)
Cumulative
 Effect of
Accounting
  Change
  (274) ---
Depreciation
  795 858
 Deferred
  Income
 Taxes 346
 455 Other
 (93) (393)
----- ---
 ---- Cash
Provided by
 Operating
Activities
1,771 1,817
----- ---
   ----
 INVESTING
ACTIVITIES:
  Capital
Investments
  (1,300)
  (1,301)
 Other 174
243 -----
  -----
 Cash Used
    in
 Investing
Activities
  (1, 126)
(1,058) ---
- FINANCING
ACTIVITIES:
 Dividends
Paid (175)
 (151) Debt
  Repaid
  (1,398)
  (1,032)
Financings
and Other -
Net 784 768
----
 ---- Cash
 Used in
 Financing
Activities
(789)(415)
------ ---
```

---- NET CHANGE IN CASH AND TEMPORARY INVESTMENTS \$ (144) \$ 344 ======

October 23, 2003

(6)