FORM 10-Q

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549-1004

(Mark One)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 1997
OR
[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission file number 1-6075
UNION PACIFIC CORPORATION (Exact name of registrant as specified in its charter)
UTAH 13-2626465 (State or other jurisdiction of incorporation or organization) Identification No.)
Martin Tower, Eighth and Eaton Avenues, Bethlehem, Pennsylvania (Address of principal executive offices)
18018 (Zip Code)
(610) 861-3200 (Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
YES X NO
As of July 31, 1997, there were 247,078,016 shares of the Registrant's Common Stock outstanding.
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CONDENSED STATEMENT OF C	CONSOLIDATED	INCOME		
For the Three Months and Six Months (Amounts in Millions, Except Rat (Unaudite	io and Per			
		ths Ended e 30,		ths Ended e 30,
	1997	1996 	1997	1996
Operating Revenues (Note 2)		\$ 2,012	\$ 5,693	\$ 3,980
Operating Expenses (Note 2): Salaries, wages and employee benefits Equipment and other rents Depreciation and amortization Fuel and utilities (Note 4) Materials and supplies Purchased services	1,037 317 261 267 134 174 192	188 174 181 111 123 103	639 519 563 291 374 398	1,517 391 346 344 227 248 253
Total	2,382	1,624	4,847	3,326
Operating Income	501	388	846	654
Other Income - Net Interest Expense (Notes 2, 3 and 4) Corporate Expenses	19 (146) (26)	32 (114) (22)	57 (296) (54)	(231)
Income Before Income Taxes Income Taxes	348 (132)	284 (98)	(209)	
Income from Continuing Operations. Income from Discontinued Operations (Note 3)	216	186 58	344	293 107
Net Income	\$ 216 ======	\$ 244 ======		\$ 400 =====
Earnings Per Share (Notes 2 and 7): Income from Continuing Operations Income from Discontinued Operations	\$ 0.87	\$ 0.90 0.28	\$ 1.39	\$ 1.42 0.52
Net Income	\$ 0.87	\$ 1.18	\$ 1.39	\$ 1.94
Weighted Average Number of Shares. Cash Dividends Per Share	247.9 \$ 0.43	====== 206.4 \$ 0.43	247.9 \$ 0.86	====== 206.4 \$ 0.86

2.4

2.4

Ratio of Earnings to Fixed

Charges (Note 5).....

CONDENSED STATEMENT OF CONSOLIDATED FINANCIAL POSITION (Millions of Dollars) (Unaudited)

ASSETS	June 30, 1997	December 31, 1996
Current Assets: Cash and temporary investments	\$ 129 802 290 338	\$ 191 494 304 345
Total Current Assets	1,559	1,334
Investments: Investments in and advances to affiliated companies	399 208	387 226
Total Investments	607	613
Properties: Railroad: Road and other Equipment	23,298 6,951	22,665 6,573
Total Railroad	30,249	29,238
Trucking Other	726 130	736 123
Total Properties	31,105	30,097
Accumulated depreciation	(5,474)	(5,053)
Properties - Net	25,631	25,044
Excess Acquisition Costs - Net	690	700
Other Assets	264	223
Total Assets	\$ 28,751 =======	\$ 27,914 =======

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES

CONDENSED STATEMENT OF CONSOLIDATED FINANCIAL POSITION (Amounts in Millions, Except Share and Per Share Amounts) (Unaudited)

LIABILITIES AND STOCKHOLDERS' EQUITY		e 30, 997	ber 31, .996
Current Liabilities:			
Accounts payable	\$	674	\$ 705
Accrued wages and vacation		456	427
Income and other taxes		230	250
Accrued casualty costs		329	332
Dividends and interest		288	293
Debt due within one year (Note 2)		216	127
Other current liabilities (Note 2)	:	1,030	922
Total Current Liabilities	;	3,223	 3,056
Debt Due After One Year (Note 2)	;	8,292	7,900
Deferred Income Taxes	(6,066	5,939
Accrued Casualty Costs		810	730
Retiree Benefits Obligation		747	720
Other Long-Term Liabilities (Notes 2 and 6)	:	1,255	1,344

Stockholders' Equity: Common stock, \$2.50 par value, authorized 500,000,000 shares, 275,597,172 shares issued

in 1997, 274,595,151 shares issued in 1996 Paid-in surplus	689 4,044 5,394	686 4,009 5,262
1997, 27,935,628 shares in 1996	(1,769)	(1,732)
Total Stockholders' Equity	8,358	8,225
Total Liabilities and Stockholders' Equity	\$ 28,751 ======	\$ 27,914 =======

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES

CONDENSED STATEMENT OF CONSOLIDATED CASH FLOWS
For the Six Months Ended June 30, 1997 and 1996
(Millions of Dollars)
(Unaudited)

	1997	1996
Cash flows from operating activities:		
Net income	.\$ 344	\$ 400
Non-cash charges to income: Depreciation and amortization Deferred income taxes Other - net Income from discontinued operations (Note 3) Changes in current assets and liabilities	. 107 . (226) 	346 (23) 69 (107) 44
Cash from continuing operations	. 707 	729
Cash flows from investing activities: Capital investments	. (86)	(498) 35 (463)
Cash flows from equity and financing activities: Dividends paid	. (468) . 949	(177) (1,217) 1,008 (37)
Cash provided by (used in) equity and financing activities	. 256	(423)
Net decrease in cash and temporary investments.	.\$ (62) =====	\$ (157) ======
CONDENSED STATEMENT OF CONSOLIDATED RETAINED EAR For the Six Months Ended June 30, 1997 and 19 (Amounts in Millions, Except Per Share Amount (Unaudited)	996	
	1997	1996
Balance at Beginning of Year	\$ 5,262 344	\$ 5,327 400
Total	5,606	5,727
Dividends Declared (\$0.86 per share in both 1997 and 1996)	(212)	(177)
Balance at End of Period	\$ 5,394 ======	\$ 5,550 =====

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

- 1. Responsibilities for Financial Statements The condensed consolidated financial statements are unaudited and reflect all adjustments (consisting only of normal and recurring adjustments) that are, in the opinion of management, necessary for a fair presentation of the financial position and operating results for the interim periods. The Condensed Statement of Consolidated Financial Position at December 31, 1996 is derived from audited financial statements. The condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto contained in the Union Pacific Corporation (the Corporation or UPC) Annual Report to Stockholders incorporated by reference in the Corporation's Annual Report on Form 10-K for the year ended December 31, 1996. The results of operations for the six months and three months ended June 30, 1997 are not necessarily indicative of the results for the entire year ending December 31, 1997. Certain 1996 amounts have been reclassified to conform to the 1997 financial statement presentation.
- 2. Acquisition of Southern Pacific Rail Corporation (Southern Pacific or SP) UPC consummated the acquisition of Southern Pacific in September 1996 by acquiring the remaining 75% of Southern Pacific common shares not previously owned by the Corporation. As a result of the initial cash tender offer in 1995 for 25% of Southern Pacific's outstanding shares and the acquisition of the remaining 75% of Southern Pacific shares, 60% of the outstanding Southern Pacific shares were converted into 38.1 million shares of UPC common stock, and the remaining 40% of the outstanding shares were acquired for \$1,562 million in cash. UPC initially funded the cash portion of the acquisition with credit facility borrowings, all of which have been refinanced with commercial paper borrowings.

The acquisition of Southern Pacific has been accounted for using the purchase method. Results for the second quarter and first half of 1996 include equity income equal to 25% of Southern Pacific's net income during that period, reflecting UPC's ownership of SP. SP's results were fully consolidated with the Corporation effective October 1, 1996. The purchase price was determined as follows and was based on a market value of the Corporation's common stock of \$65.00 per share, the value at the time of the announcement of the merger agreement between the Corporation and Southern Pacific:

(in	mill:	ions)
Initial 25% investment in SP on September 15, 1995, including equity income	\$	990
Second step cash purchase (23.4 million shares at \$25.00 per SP share) on September 11, 1996 Merger exchange of SP shares (93.7 million SP shares converted into 38.1 million shares of UPC common		586
stock at \$65.00 per UP share) on September 11, 1996 Transaction costs	2,	, 476 45
Purchase Price	\$4,	, 097

The Southern Pacific purchase price has been allocated as follows:

Purchase price to be allocated Pre-tax merger costs:	(in millions) \$ 4,097
Current Long-term	317 731
Equity acquired	(1,083)
Unallocated purchase price	\$ 4,062
Purchase price allocation:	
Property and equipment Debt and preference share revaluation	\$ 6,145 (220)
Deferred income taxes (including the effect	
of merger costs)	(1,863)
Total	\$ 4,062

In connection with the acquisition and subsequent consolidation of rail operations, UPC plans to eliminate duplicate positions, relocate certain functions, merge or eliminate redundant facilities, dispose of certain rail lines and cancel uneconomical and duplicative SP contracts. UPC has recognized \$1,048 million of merger costs in purchase accounting associated with these activities.

Through June 1997, \$156 million was charged against these reserves, principally comprising severance and relocation payments made to SP employees. The Corporation expects the remaining payments to be made through 1999 as the rail operations are merged and labor negotiations are completed and implemented.

In addition, Union Pacific Railroad Company (UPRR) expects to incur \$420 million in acquisition-related costs through 1999 for severing or relocating UPRR employees, disposing of certain UPRR facilities, training and equipment upgrading. These costs will be charged to expense as incurred. Results for the three months and six months ended June 30, 1997 include \$27 million and \$36 million, respectively, in one-time acquisition-related costs, net of tax.

The amounts recorded for Southern Pacific-related costs and estimated costs for UPRR severance, relocation and facility closings are subject to refinement as more information becomes available and management finalizes merger implementation plans. The status of union negotiations, the actual portion of terminated or relocated UPRR and SP employees, and the resolution of certain litigation and other claims will be finalized by September 1997. As a result, the amounts included in purchase accounting and the actual Railroad merger expense could change. Any revision required is not expected to be material to the Corporation's financial position or ongoing results of operations.

The pro forma results presented below have been prepared to reflect the consummation of the Southern Pacific acquisition and the subsequent pro-rata distribution of the shares of Union Pacific Resources Group Inc. (Resources) owned by the Corporation to UPC's stockholders (see Note 3 to the Condensed Consolidated Financial Statements), as if such events occurred on January 1, 1996. The proforma results presented below do not reflect synergies expected to result from the integration of UPRR's and Southern Pacific's rail

operations, and, accordingly, do not account for any potential increase in revenue or operating income, estimated cost savings, or one-time costs associated with the elimination of UPRR's duplicate facilities and relocation or severance payments to UPRR's employees. The effects of the foregoing could be substantial. This unaudited pro forma information is not necessarily indicative of the results of operations that might have occurred had the Southern Pacific acquisition and the distribution of the shares of Resources owned by the Corporation actually occurred on the date indicated, or of future results of operations of the resulting entity.

Pro forma

Millions of Dollars Except Per Share Amount	Three-Months Ended June 30, 1996	Six-MonthsEnded June 30, 1996	
Operating Revenues Operating Income Net Income Net Income per Share	\$ 2,836 414 163 0.67	\$ 5,584 700 241 0.99	

3. Resources - In July 1995, the Corporation's Board of Directors approved a formal plan to divest UPC's natural resources business through an initial public offering (IPO) by Resources, followed by a pro-rata distribution of the Resources' shares owned by the Corporation to its stockholders (the Spin-Off).

The IPO of 42.5 million Resources' shares at \$21 per share was completed in October 1995 and generated net proceeds of \$844 million. At that time, Resources distributed to UPC a dividend of \$1,621 million (\$912 million in cash, \$650 million in 8.5% notes, which were repaid on the Spin-Off date, and a \$59 million intercompany balance owed by the Corporation). UPC used the cash proceeds from the IPO dividend to reduce outstanding commercial

In September 1996, the Corporation's Board of Directors declared a special dividend consisting of the shares of Resources' common stock owned by UPC. As a result of the Spin-Off, each of the Corporation's stockholders received 0.846946 of a share of Resources' common stock for each UPC share of common stock held by such stockholder at the September 26, 1996 record date for the distribution.

Resources' results prior to the Spin-Off were reported as a discontinued operation in the Corporation's consolidated financial statements. UPC's results for the second quarter and first half of 1996 include income from discontinued operations of \$58 million and \$107 million (approximately 83% of Resources' net income for each period), net of income taxes of \$30 million and \$52 million, respectively.

4. Financial Instruments - The Corporation uses derivative financial instruments in limited instances to manage fuel price and interest rate risks. Where the Corporation has fixed interest rates or fuel prices through the use of swaps, futures or forward contracts, the Corporation has mitigated the downside risk of adverse price and rate movements; however, it has also limited future gains from favorable movements.

The Corporation addresses market risk related to these instruments by

selecting instruments whose value fluctuations correlate highly with the underlying item being hedged. Credit risk related to derivative financial instruments, which is minimal, is managed by requiring minimum credit standards for counterparties and periodic settlements. The total credit risk associated with the Corporation's counterparties was \$49 million at June 30, 1997. The Corporation has not been required to provide, nor has it received, any significant amount of collateral relating to its hedging activity.

The fair market value of the Corporation's derivative financial instrument positions at June 30, 1997 was determined based upon current fair market values as quoted by recognized dealers or developed based upon the present value of future cash flows discounted at the applicable zero coupon U.S. treasury rate and swap spread.

Interest Rates - The Corporation controls its overall risk to fluctuations in interest rates by managing the proportion of fixed and floating rate debt instruments within its debt portfolio over a given period. Derivatives are used in limited circumstances as one of the tools to obtain the targeted mix. The mix of fixed and floating rate debt is largely managed through the issuance of targeted amounts of such debt as debt maturities occur or as incremental borrowings are required. The Corporation also obtains additional flexibility in managing interest cost and the interest rate mix within its debt portfolio by issuing callable fixed rate debt securities.

At June 30, 1997, the Corporation had outstanding interest rate swaps on \$261 million of notional principal amount of debt (3% of the total debt portfolio) with a gross fair market value asset position of \$49 million and a gross fair market value liability position of \$11 million. These contracts mature over the next one to eight years. Interest rate hedging activity increased interest expense by \$3 million and \$2 million in the second quarter of 1997 and 1996, respectively, and by \$6 million and \$4 million in the first six months of 1997 and 1996, respectively.

Fuel - Over the past three years, fuel costs approximated 10% of the Corporation's total operating expenses. As a result of the significance of the fuel costs and the historical volatility of fuel prices, the Corporation's transportation subsidiaries periodically use swaps, futures and forward contracts to mitigate the impact of fuel price volatility. The intent of this program is to protect the Corporation's operating margins and overall profitability from adverse fuel price changes.

At June 30, 1997, the Railroad had hedged 34% of its estimated remaining 1997 diesel fuel consumption at \$0.52 per gallon on a Gulf

Coast basis, while Overnite Transportation Company had not hedged any of its 1997 fuel requirements. At June 30, 1997, the Railroad had outstanding swap agreements covering its fuel purchases of \$113 million, with gross and net liability positions of \$1 million. Fuel hedging increased second quarter 1997 fuel costs by \$1 million and lowered second quarter 1996 fuel costs by \$5 million. Fuel hedging increased year-to-date 1997 fuel expense by \$1 million and lowered 1996 year-to-date fuel expense by \$10 million.

5. Ratio of Earnings to Fixed Charges - The ratio of earnings to fixed charges has been computed on a total enterprise basis. Earnings represent income from continuing operations less equity in undistributed earnings of unconsolidated affiliates, plus income taxes and fixed charges. Fixed

charges represent interest, amortization of debt discount and expense, and the estimated interest portion of rental charges.

6. Commitments and Contingencies - There are various lawsuits pending against the Corporation and certain of its subsidiaries. The Corporation is also subject to Federal, state and local environmental laws and regulations, and is currently participating in the investigation and remediation of numerous sites. The Corporation and its subsidiaries also periodically enter into financial and other commitments in connection with their businesses, and have retained certain contingent liabilities of former operations.

The Corporation does not anticipate that the ultimate resolution of the matters described in Part I, Item 3. Legal Proceedings of the Corporation's 1996 Annual Report on Form 10-K and in Part II, Item 1. Legal Proceedings in this Report will have a material adverse effect on the Corporation's consolidated financial condition or operating results.

7. Accounting Pronouncements - The Financial Accounting Standards Board (FASB) issued Statement No. 125, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities," which provides consistent standards for determining if transfers of financial assets are sales or secured borrowings, and which revises the accounting rules for liabilities extinguished by an in-substance defeasance. UPC adopted Statement No. 125 on January 1, 1997 with no impact on the Corporation's operating results or financial condition.

The American Institute of Certified Public Accountants issued Statement of Position 96-1, "Environmental Remediation Liabilities," effective for 1997, which clarifies the accounting for environmental remediation liabilities. Adoption had no significant impact on UPC's operating results or financial condition.

In February 1997, the FASB issued Statement No. 128, "Earnings per Share," which simplifies the standards for computing earnings per share (EPS) and makes them comparable to international EPS standards. Statement No. 128 requires dual presentation of Basic and Diluted EPS on the face of the income statement for all entities with complex capital structures. Statement No. 128 will be effective for UPC's 1997 Annual Report, including interim periods to be presented therein; earlier application is not permitted. Had Statement No. 128 been effective for the second quarter of 1997 and the first six months of 1997, UPC's Basic and Diluted EPS (based on income from continuing operations and net income) would have been \$0.88 and \$0.87 per share, respectively, for the second quarter of 1997 and \$1.40 and \$1.39 per share, respectively, for the six months ended June 30, 1997.

In June 1997, the FASB issued Statement No. 130, "Reporting Comprehensive Income" which will be effective in 1998. The Corporation anticipates Statement No. 130 will have no impact on the current reporting and disclosure format of UPC as the Corporation has no material items of other comprehensive income as defined in the Statement. The FASB also issued Statement No. 131, "Disclosures about Segments of an Enterprise and Related Information," which establishes standards for reporting information about operating segments. UPC currently complies with most provisions of this Statement, and any incremental disclosure is expected to be minimal.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES

RESULTS OF OPERATIONS

Quarter ended June 30, 1997 Compared to June 30, 1996

CORPORATE REORGANIZATION

During 1996, Union Pacific Corporation (UPC or the Corporation) completed several strategic transactions that refocused the Corporation's business objectives on its core transportation operations.

Natural Resources Divestiture - In July 1995, UPC's Board of Directors approved a formal plan to dispose of its natural resources business by an initial public offering (IPO) by Union Pacific Resources Group Inc. (Resources) of 17% of its common stock, followed by a distribution of UPC's interest in Resources to the Corporation's stockholders on a tax-free, pro-rata basis (the Spin-Off)(see Note 3 to the Condensed Consolidated Financial Statements). In October 1995, Resources completed the IPO, and in September 1996, UPC completed its divestiture of Resources. The Corporation's share of Resources' 1996 financial results are presented as discontinued operations for that period.

Southern Pacific Rail Corporation (Southern Pacific or SP) Acquisition - In September 1995, UPC acquired 25% of Southern Pacific, and, in September 1996, it acquired the remaining 75%. The aggregate Southern Pacific purchase price was \$4.1 billion (\$2.5 billion in UPC common stock and \$1.6 billion in cash). The acquisition of Southern Pacific was accounted for as a purchase. The condensed statement of consolidated income for the first half of 1996 includes equity income equal to 25% of Southern Pacific's net income, reflecting UPC's ownership of Southern Pacific during such period. For the first half of 1997, Southern Pacific's results were fully consolidated with the Corporation's results (see Note 2 to the Condensed Consolidated Financial Statements).

As a result of the SP acquisition, UPC now operates the largest rail system in the United States, with 36,000 route miles linking Pacific Coast and Gulf Coast ports to the Midwest and eastern U.S. gateways.

CONSOLIDATED - The Corporation reported net income of \$216 million or \$0.87 per share for the second quarter of 1997, compared to 1996 net income of \$244 million or \$1.18 per share. Results for 1997 included the effects of the completion of the Southern Pacific acquisition and the one-time SP merger-related costs of \$27 million, net of tax. Net income for 1996 included \$58 million, representing 83% of Resources' net income, in discontinued operations.

RESULTS OF CONTINUING OPERATIONS

Consolidated - In the second quarter of 1997, the Corporation reported income from continuing operations of \$216 million (\$0.87 per share), compared to results for the second quarter of 1996 of \$186 million (\$0.90 per share). This earnings increase resulted from continued strong financial performance at Union Pacific Railroad Company (UPRR), additional operating income from Southern Pacific (UPRR and SP are collectively referred to as the Railroad), and improved operating results at Overnite Transportation Company (Overnite). Earnings per share decreased as a result of the issuance of 38.1 million shares in September 1996

in connection with the Southern Pacific acquisition.

Operating revenues increased \$871 million (43%) to \$2.88 billion in 1997, reflecting increased volumes at the Railroad (largely from the addition of Southern Pacific volumes), slightly offset by lower volumes at Overnite.

Operating expenses increased \$758 million (47%) to \$2.38 billion in 1997. The addition of Southern Pacific operations slightly offset by merger-related workforce reductions and base business productivity improvements caused salaries, wages and employee benefits to increase \$293 million. The addition of Southern Pacific operations was the primary factor causing increases in equipment and other rents (\$129 million); purchased services (\$51 million); casualty accruals (\$34 million); materials and supplies (\$23 million); and other taxes (\$14 million). Fuel and utility costs rose \$86 million (48%), principally the result of increased volumes at the Railroad as fuel prices were flat as compared to the second quarter of 1996. Depreciation charges rose

\$87 million, primarily due to the addition and purchase accounting revaluation of Southern Pacific properties and UPC's continued reinvestment in its equipment and rail infrastructure.

Consolidated operating income advanced \$113 million (29%) to \$501 million in 1997, principally because of improved results at the Railroad and Overnite (\$92 million and \$22 million, respectively). Other income decreased \$13 million reflecting the absence of a non-refundable deposit received in the second quarter of 1996 related to the Las Vegas land sale at the Railroad (\$7 million) and the absence of interest on IPO dividend notes from Resources (\$10 million) partially offset by an increase in fibre optic income at the Railroad (\$6 million). expense increased \$32 million, the result of higher debt levels associated with the Southern Pacific acquisition, partially offset by the favorable impact of applying to debt reduction the proceeds of Resources' notes payable repayment (see Note 3 to the Condensed Consolidated Financial Statements). Income taxes increased \$34 million to \$132 million, primarily reflecting higher income before income taxes $% \left(1\right) =\left(1\right) \left(1\right) \left($ and the absence of a second quarter 1996 one-time state tax credit at the Railroad (\$10 million).

Railroad - The Railroad earned \$250 million in the second quarter of 1997, compared to \$235 million a year ago. Earnings improvements reflected base business growth and the addition of Southern Pacific volumes, offset by incremental interest costs incurred in 1997 (\$28 million reduction in net income) associated with the completion of the SP acquisition and the consolidation of SP's debt and by one-time SP merger-related costs (\$27 million reduction in net income).

Operating revenues grew \$888 million (52%) to \$2.61 billion in 1997. This increase primarily relates to an \$885 million (53%) increase in commodity revenue, reflecting the addition of Southern Pacific volumes and a 3% increase in average commodity revenue per car to \$1,156 per car, resulting from a longer average length of haul and a shift in commodity mix. Total carloadings grew 48% (approximately 721,000 cars).

On a pro forma basis, assuming the Southern Pacific acquisition had been completed at the beginning of 1996, operating revenues for 1997 would have grown \$64 million (3%), primarily reflecting a \$74 million (3%) increase in commodity revenue. Compared to pro forma second quarter 1996 carloadings, second quarter 1997 carloadings would have been flat and average commodity revenue per car would have grown 3% to \$1,156 per car, detailed as follows:

Agricultural Products: Compared to pro forma 1996 amounts, agricultural products commodity revenue decreased 2% to \$358 million. Carloadings declined 9% to 222,000 cars, primarily the result of an 18% decrease in wheat volumes--reflecting strong worldwide export competition and a 19% decrease in corn volumes--as farmers continued to hold corn in anticipation of higher prices and because of strong truck and barge competition. Wheat and corn declines were offset by improvements in shipments of livestock and feed products (10%) and beverages (9%). Average commodity revenue per car increased 8%, primarily the result of a shift to longer-haul traffic.

Automotive: Compared to pro forma 1996 amounts, automotive commodity revenue fell 1% to \$251 million, and carloadings decreased 1%. Labor strikes throughout the second quarter of 1997 at Chrysler and GM caused finished auto carloadings to decline 4%. Auto parts carloadings improved 2% as growth in Ford parts moves from Mexico countered the negative effects of the strikes. Average commodity revenue per car was essentially unchanged as a commodity mix shift from finished vehicles to parts was partially offset by increased longer-haul Mexican parts moves.

Chemicals: Compared to pro forma 1996 amounts, chemicals carloadings advanced 4% to 257,000 cars and commodity revenue increased \$6 million (1%) to \$454 million. The growth in chemicals volume resulted principally from strong demand in plastics, fertilizer and petroleum products. Average commodity revenue per car decreased 2% to \$1,766, the result of strong merger-related competition with the BNSF and a shift in commodity mix.

Energy (Primarily Coal): Compared to pro forma 1996 amounts, energy commodity revenue rose 5% to \$495 million in 1997, driven by a 6% increase in average commodity revenue per car as carloadings were essentially unchanged. Late spring blizzards and early summer storms in the second quarter of 1997 caused some Powder River Basin (PRB) mines to be shut down. This severe weather combined with the system congestion problems in the PRB, caused the PRB train cycles to decrease to 23.8

trains per day in 1997 from 24.1 trains per day in 1996. The effect of fewer trains per day was largely offset by efficiency improvements in cars per PRB train (3%) and tons per PRB car (5%). This combination of factors contributed to the flat carloadings. Average commodity revenue per car improvements resulted from a longer average length of haul related to the SP integration and a favorable contract settlement.

Industrial Products: Compared to pro forma 1996 amounts, industrial products carloadings decreased 13% and commodity revenue increased 3% to \$535 million. Volume declines resulted primarily from the Railroad's sale of its Escanaba line. Average commodity revenue per car improved 19%, the result of shedding the Railroad's short haul (low average commodity revenue per car) metallic ore business in connection with this line sale.

Intermodal: Compared to pro forma 1996 amounts, intermodal commodity revenue rose 9% to \$458 million as a 10% increase in carloadings--the result of new premium service and strong economic conditions--was offset by a 1% decrease in average commodity revenue per car.

Operating expenses rose \$796 million (60%) to \$2.11 billion in 1997. The addition of Southern Pacific's operations and base rail volume growth were the primary factors causing increases in equipment and other rents (\$129 million);

purchased services (\$61 million); casualty accruals (\$35 million); materials and supplies (\$27 million); and other taxes (\$16 million). Salaries, wages and employee benefits rose \$307 million, as the effect of the SP acquisition was partially countered by merger-related workforce reductions and base business productivity improvements (largely increased train weight and improved crew management). Fuel and utility costs rose \$89 million, the result of increased volumes as fuel prices remained flat, slightly offset by an improved fuel consumption rate. Depreciation charges rose \$88 million, primarily due to the addition and purchase accounting revaluation of Southern Pacific properties and the Railroad's continued reinvestment in its equipment and rail infrastructure.

Operating income improved \$92 million (23%) to \$499 million in 1997, while the operating ratio increased to 80.9 in 1997 from 76.4 last year, reflecting the addition of SP's operations. SP's stand alone operating ratio for the second quarter of 1996 was 96.5. On a pro forma basis, assuming the Southern Pacific acquisition had been completed at the beginning of 1996, the Railroad's operating ratio for the second quarter of 1996 would have been 83.0. Interest expense increased \$35 million to \$132 million, principally from higher debt levels associated with the completion of the Southern Pacific acquisition, while other income decreased \$18 million, primarily the result of the absence of a non-refundable deposit received in the second quarter of 1996 related to the Las Vegas land sale. Income taxes increased \$24 million to \$147 million, primarily reflecting higher income before income taxes and the absence of a one-time state tax credit in the second quarter of 1996 (\$10 million).

Trucking - During 1996, Overnite implemented several strategic initiatives aimed at better matching its operations to the current trucking industry business environment. Actions taken included workforce reductions, service center consolidations, centralization of the linehaul management process and pricing initiatives targeting Overnite's lowest margin customers. Primarily as a result of these initiatives, Overnite improved from a net loss of \$12 million in the second quarter of 1996 to net income of \$2 million in the second quarter of 1997, an improvement of \$14 million. Results for both periods included goodwill amortization of \$5 million.

Overnite's operating revenues decreased \$20 million (8%) to \$237 million, as a 19% decrease in volumes more than offset a 14% increase in average prices--resulting from Overnite's pricing initiatives. Lower volumes reflected a 16% decrease in Less-Than-Truckload tonnage and a 50% decrease in truckload volumes.

Operating expenses decreased \$42 million (15%) to \$232 million. Salaries, wages and employee benefit costs decreased \$19 million (12%) to \$145 million, reflecting workforce reductions and lower volumes, partially offset by wage and benefit inflation. A reduced use of intermodal rail service and contract linehaul carriers caused a \$10 million (40%) decrease in purchased services. Fuel costs declined \$3 million, as a result of a 7% decrease in fuel prices and an 18% volume-related reduction in fuel consumption. Lower volumes and spending

controls caused decreases in materials and supplies (\$4 million), administrative expenses (\$3 million), and operating taxes and licenses (\$2 million). Overnite's operating loss declined \$22 million to reflect \$5 million of operating income in the second quarter of 1997, while Overnite's operating ratio (including goodwill amortization) improved to 97.9 in 1997 from 106.6 in 1996.

Corporate Services and Other Operations - Expenses related to Corporate Services and Other Operations (consisting of corporate expenses, third-party interest charges, intercompany interest allocations, other income and income taxes related to the Corporation's holding company operations, and the results of other operating units) decreased \$1 million to \$36 million in 1997. This decrease largely reflects lower Corporate interest costs, the result of applying to debt reduction the proceeds of Resources' notes payable repayment. Other operating units generated an operating loss of \$3 million in the second quarter of 1997, compared to an operating loss of \$2 million in 1996.

RESULTS OF DISCONTINUED OPERATIONS

Resources reported net income of \$70 million in the second quarter of 1996. UPC recognized its share of Resources' net income (approximately 83%) as discontinued operations in 1996. As a result of the Spin-Off, UPC did not record any portion of Resources' net income in 1997.

Six Months Ended June 30, 1997 Compared to June 30, 1996

CONSOLIDATED RESULTS - The Corporation reported net income for the first half of 1997 of \$344 million (\$1.39 per share) compared to \$400 million (\$1.94 per share) for the same period of 1996. Results for 1997 included the effects of the completion of the Southern Pacific acquisition. Results for 1996 included \$107 million representing 83% of Resources' net income reported as discontinued operations.

RESULTS OF CONTINUING OPERATIONS - Income from continuing operations advanced \$51 million for the period to \$344 million (\$1.39 per share), as the positive impact of the Railroad's SP integration more than offset higher debt service costs associated with the Southern Pacific acquisition. Operating revenues increased \$1.71 billion (43%) to \$5.69 billion for the period primarily the result of the Railroad's operating revenue improvement of \$1.77 billion (52%)(reflecting the addition of Southern Pacific volumes, base business growth and a higher average revenue per car resulting from a longer average length of haul and a shift in commodity mix).

Consolidated operating expenses rose \$1.52 billion (46%) to \$4.85 billion in 1997. The addition of Southern Pacific operations and rail volume growth caused increases in salaries, wages and employee benefits (\$546 million), equipment and other rents (\$248 million), purchased services (\$126 million), casualty accruals (\$72 million), materials and supplies (\$64 million), car repair accruals (\$51 million), and other taxes (\$25 million). Increased fuel prices and transportation volumes resulted in a \$219 million increase in fuel and utilities costs. Depreciation charges rose \$173 million--reflecting the addition and purchase accounting revaluation of Southern Pacific properties and UPC's continued reinvestment in its equipment and rail infrastructure. Offsetting these increases was a decline in maintenance and repair expenses of \$32 million reflecting merger consolidation benefits.

Consolidated operating income advanced \$192 million (29%) to \$846 million for the first half of 1997, principally reflecting a \$153 million improvement at the Railroad and a \$42 million improvement at Overnite. Other income increased \$7 million, primarily the result of increased rental income of \$23 million offset by a decrease in interest income of \$20 million. Interest expense increased \$65 million, principally from higher debt levels associated with the Southern Pacific acquisition partially offset by the favorable impact of applying to debt

reduction the proceeds of Resources' notes payable repayment. The Corporation's effective tax rate for the period increased to 37.8% from 30.6% a year ago, reflecting the absence of one-time favorable tax settlements and tax credits received at the Railroad (\$30 million) in 1996.

CHANGES IN CONSOLIDATED FINANCIAL CONDITION

During the first six months of 1997, cash from continuing operations was

\$707 million compared to \$729 million for the same period in 1996. This \$22 million decrease primarily reflects higher cash payments for income taxes and merger costs and a volume-related increase in accounts receivable offset by higher income from continuing operations and increased non-cash charges included in income.

Cash used in investing activities was \$1,025 million in 1997 compared to \$463 million in 1996. This increase primarily reflects higher merger-related capital spending and the absence of dividends to UPC on the Resources stock held by the Corporation (\$21 million).

Cash provided by equity and financing activities was \$256 million in the first half of 1997 compared to cash used in equity and financing activities of \$423 million in 1996. This change in cash principally reflects higher net borrowings (\$690 million) offset slightly by higher dividends to UPC shareholders (\$35 million) resulting from the 38.1 million shares issued in the Southern Pacific acquisition. The ratio of debt to debt plus equity increased to 50.4% at June 30, 1997, compared to 49.4% at December 31, 1996. This change resulted from the increase in debt levels from year-end 1996.

OTHER DEVELOPMENTS

OTHER MATTERS

Southern Pacific Integration

Labor: Under the conditions imposed by the Surface Transportation Board of the U.S. Department of Transportation in connection with the Southern Pacific acquisition, labor agreements between the Railroad and the unions must be negotiated before the UPRR and Southern Pacific rail systems can be fully integrated. The Railroad is currently negotiating with the union leadership representing Southern Pacific's workforce and expects union agreements to be ratified in 1997 and 1998. To date, the leadership of certain operating, shopcraft, carmen and clerical unions (collectively representing approximately 50% of Southern Pacific's unionized workforce) have negotiated agreements relating to the consolidation and coordination of UPRR's and Southern Pacific's operations. The terms of ratified and pending labor agreements are not expected to have a material adverse effect on the Corporation's results of operations.

Benefits: The Railroad has begun to realize certain operational benefits from the SP acquisition. Examples of these benefits include the following: (a) an increase in the average speed of SP trains; (b) a dramatic decrease in transit times for lumber shipments from the Pacific Northwest to the Midwest; (c) the introduction of a new premium intermodal service linking Oakland to Chicago, with plans to institute new Memphis to Los Angeles to Oakland and Seattle to Oakland to Los Angeles premium intermodal service in the near future; (d) a marked

improvement in on-time train departures and arrivals; and (e) significant gains in employee safety. As the process of integrating SP's and UPRR's rail operations continues, the Corporation expects to realize further acquisition benefits.

Computer Systems: The Railroad's plan for integrating the Southern Pacific rail system with UPRR has been divided into four implementation regions. Integration of these regions will include a complete conversion of SP's operations to UPRR's computer operating systems. The first region (SP's central corridor) was implemented on May 1, 1997, with the remaining three regions to be completely integrated in phases by May 1998.

Accounting Pronouncements - The Financial Accounting Standards Board (FASB) issued Statement No. 125, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities," which provides consistent standards for determining if transfers of financial assets are sales or secured borrowings, and which revises the accounting rules for liabilities extinguished by an in-substance defeasance. UPC adopted Statement No. 125 on January 1, 1997 with no impact on the Corporation's operating results or financial condition.

The American Institute of Certified Public Accountants issued Statement of Position 96-1, "Environmental Remediation Liabilities," effective for 1997, which clarifies the accounting for environmental remediation liabilities. Adoption had no significant impact on UPC's operating results or financial condition.

In February 1997, the FASB issued Statement No. 128, "Earnings per Share," which simplifies the standards for computing earnings per share (EPS) and makes them comparable to international EPS standards.

Statement No. 128 replaces the standards for computing and presenting EPS found in Accounting Principles Board Opinion No. 15, "Earnings per Share." Statement No. 128 requires dual presentation of Basic and Diluted EPS on the face of the income statement for all entities with complex capital structures. Statement No. 128 will be effective for UPC's 1997 Annual Report, including interim periods to be presented therein; earlier application is not permitted. Had Statement No. 128 been effective for the second quarter of 1997 and the first six months of 1997, UPC's Basic and Diluted EPS (based on income from continuing operations and net income) would have been \$0.88 and \$0.87 per share, respectively, for the second quarter of 1997 and \$1.40 and \$1.39 per share, respectively, for the six months ended June 30, 1997.

In June 1997, the FASB issued Statement No. 130, "Reporting Comprehensive Income" which will be effective in 1998. The Corporation anticipates Statement No. 130 will have no impact on the current reporting and disclosure format of UPC as the Corporation has no material items of other comprehensive income as defined in the Statement. The FASB also issued Statement No. 131, "Disclosures about Segments of an Enterprise and Related Information," which establishes standards for reporting information about operating segments. UPC currently complies with most provisions of this Statement, and any incremental disclosure is expected to be minimal.

Commitments and Contingencies - There are various lawsuits pending against the Corporation and certain of its subsidiaries. The Corporation is also subject to Federal, state and local environmental laws and regulations and is currently participating in the investigation and remediation of numerous sites. Where the

remediation costs can be reasonably determined, and where such remediation is probable, the Corporation has recorded a liability. In addition, the Corporation and its subsidiaries also periodically enter into financial and other commitments in connection with their businesses, and have retained certain contingent liabilities upon the disposition of formerly-owned operations. The Corporation does not expect that the lawsuits, environmental costs, commitments or contingent liabilities will have a material adverse effect on its consolidated financial condition, results of operations or liquidity.

CAUTIONARY INFORMATION

Certain information included in this report contains, and other materials filed or to be filed by the Corporation with the Securities and Exchange Commission (as well as information included in oral statements or other written statements made or to be made by the Corporation) contain or will contain, forward-looking statements within the meaning of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended. Such forward-looking information may include, without limitation, statements that the $\,$ Corporation does not expect that lawsuits, environmental costs, commitments, contingent liabilities, labor negotiations or other matters will have a material adverse effect on its consolidated financial condition, results of operations or liquidity and other similar expressions concerning matters that are not historical facts, and projections as to the Corporation's financial results. Such forward-looking information is or will be based on information available at that time, and is or will be subject to risks and uncertainties that could cause actual results to differ materially from those expressed in the statements. Important factors that could cause such differences include, but are not limited to, industry competition and regulatory developments, natural events such as floods and earthquakes, the effects of adverse general economic conditions, changes in fuel prices and the $% \left(1\right) =\left(1\right) \left(1\right) \left($ ultimate outcome of environmental investigations or proceedings and other types of claims and litigation.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Southern Pacific Acquisition: As previously reported in the Corporation's Annual Report on Form 10-K for the year ended December 31, 1996 (the "1996 10-K Report"), various appeals have been filed with respect to the Surface Transportation Board's ("STB") August 12, 1996 decision (the "Decision") approving the acquisition of control of

Southern Pacific Rail Corporation and its rail affiliates by the Corporation and its affiliates. All of the appeals have been consolidated. On April 23, 1997, the City of Wichita and Sedgwick County, Kansas, moved to withdraw their petition for review, and the court granted their motion on April 30, 1997. On May 16, 1997, the court ordered parties to show cause by June 16, 1997 why a briefing format proposed in that order should not apply. The Corporation and its affiliates, along with other parties, responded to the court's order, and no briefing schedule has yet been established. The Corporation believes that it is unlikely that the disposition of these appeals will have a material impact on its results of operation.

On May 7, 1997, the STB served a decision commencing the first annual proceeding to implement the oversight condition it had imposed in the Decision. The Corporation and its affiliates, and the Burlington Northern and Santa Fe Railway Company, filed reports required by the STB on July 1, 1997. Comments from other parties are due on August 1, 1997, and replies are due on August 20, 1997. The Corporation believes that no changes in the merger conditions are warranted, but there can be no assurance as to what action the STB will take.

Bottleneck Proceedings: As previously reported in the 1996 10-K Report, on August 27, 1996, the STB initiated a proceeding asking for arguments and evidence on the issue of whether it should modify its existing regulations regarding the prescription of, and challenge to, rates for rail service involving a segment that is served by only one railroad between an interchange point and an exclusively-served shipper facility (i.e., a bottleneck segment). The STB proceeding also referred to pending motions to dismiss three individual complaint proceedings filed by shippers challenging a class rate charged for the movement of coal, two of which named Union Pacific Railroad Company ("UPRR") and Southern Pacific Transportation Company ("SPT") as a party thereto. Neither complaint proceeding individually involved a significant exposure for reparations. However, if existing regulation of bottleneck movements were changed, future revenue from such movements, including those covered by the complaint proceedings, could be substantially reduced. On December 31, 1996, the STB served a decision which generally reaffirmed earlier rulings regarding a rail carrier's obligation to provide rates for bottleneck segments and assured the right of rail carriers to differentially price traffic. It also dismissed the two complaint proceedings in which UPRR and SPT were defendants. On April 30, 1997, the STB served a decision generally declining to reconsider its December 31, 1996 decision, but clarifying that in certain circumstances a "bottleneck" destination carrier that does not serve the origin for a traffic movement may be required to provide a separately-challengeable common carrier rate for the "bottleneck" portion of the movement. The STB decisions are pending on appeal before the Eighth Circuit Court of Appeals.

Item 6. Exhibits and Reports on Form 8-K

- (a) Exhibits
 - 11 Computation of earnings per share.
 - 12 Computation of ratio of earnings to fixed charges.
 - 27 Financial data schedule.
- (b) Reports on Form 8-K

None.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: August 5, 1997

UNION PACIFIC CORPORATION

(Registrant)

/s/ Joseph E. O'Connor, Jr.

Joseph E. O'Connor, Jr.

Vice President and Controller (Chief accounting officer and duly authorized officer)

UNION PACIFIC CORPORATION

EXHIBIT INDEX

Exhibit No.	Description
11	Computation of earnings per share
12	Computation of ratio of earnings to fixed charges
27	Financial data schedule

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES

COMPUTATION OF EARNINGS PER SHARE

(Amounts in Thousands, Except Share and Per Share Amounts) (Unaudited)

	Ended J 1997	lonths une 30, 1996
Average number of shares outstanding (a)	245,581	205,281
Average shares issuable on exercise of stock options less shares repurchasable from proceeds	2,273	1,147
Total average number of common and common		
Total average number of common and common equivalent shares	247,854 ======	206,428
Income from Continuing Operations	\$343,786	\$292,824
Income from Discontinued Operations		107,094
Net Income	\$343,786 ======	\$399,918
Earnings per share:		
Income from Continuing Operations	\$ 1.39	\$ 1.42
Income from Discontinued Operations		0.52
Net Income	\$ 1.39 =======	\$ 1.94 ======

⁽a) The increase in the average number of shares outstanding resulted from the Corporation's issuance of approximately 38.1 million shares of UPC common stock in connection with the Southern Pacific acquisition. See Note 2 to the Condensed Consolidated Financial Statements.

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES

COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES

(Amounts in Thousands, Except Ratios) (Unaudited)

Six Months Ended June 30,

	1997	1996
Earnings:		
Income from continuing operations Undistributed equity earnings	\$343,786 (15,496)	\$292,824 (21,158)
Total	328, 290	271,666
	208,538	129,429
Fixed Charges:		
Interest expense including amortization of debt discount	296,097	230,845
factor	91,329	54,089
Total	387,426	284, 934
Earnings available for fixed charges	\$924,254 ======	\$686,029 ======
Total fixed charges as above	\$387,426 ======	\$284,934 ======
Ratio of earnings to fixed charges (Note 5)	2.4	2.4

This is a legend.

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